



FAIRTRADE  
FINLAND

# Fairtrade Finland License fees

2024

# ATCB License Fees

For products carrying the Fairtrade Certification Mark	
Product category	License fee
<b>Food products</b>	
Coffee (€/kg)	0,158 €
Coffee - Instant (€/kg)	0,400 €
Banana (€/kg)	0,042 €
Fresh fruit (€/kg)	0,042 €
Tea (€/kg) - packaged Europe	0,378 €
Tea (€/kg) - packaged Origin	0,263 €
Cocoa (€/kg)	0,273 €
Cane sugar (€/kg)	0,074 €
Wine (wholesale value)	2,10 %
Juice (wholesale value)	2,10 %
Jam & Marmelade (wholesale value)	2,10 %
Juice - Concentrate (wholesale value)	2,10 %
Herbs & Spices (wholesale value)	2,10 %
Honey (wholesale value)	2,10 %
Nuts & Dried fruit (wholesale value)	2,10 %
Rice & Quinoa (wholesale value)	2,10 %
Olives & Olive oil (wholesale value)	2,10 %
Soybean & Pulses (wholesale value)	2,10 %
Coconut sugar (wholesale value)	2,10 %
Composite products (wholesale value)	2,10 %



<b>Non food products</b>	
Cotton (FOB value)	2,10 %
Cotton jeans (FOB value)	1,58 %
Sports balls (wholesale value)	2,10 %
Timber (wholesale value)	2,10 %
Roses 40cm (€/1000 stems)	7,14 €
Other Flowers (wholesale value)	2,10 %
Cosmetics (wholesale value)	2,10 %
Silver (kg)	22,05 €
Gold (kg)	1 260,00 €
<b>New products</b>	
	2,10 %
<b>Minimum fee</b>	270 € / year

Annual minimum fee 270 € is invoiced in the end of the year only in case the calculated fees (ATCB + FSI) are below the minimum fee level.

The license fee is invoiced based on quarterly (or annual in certain cases) reporting.

# Licence fees for Fairtrade sourced ingredients - FSI products



Applies only to product with multiple components, e.g. cookies when only chosen components are Fairtrade sourced.

Food Products			
Ingredient	FSI mark on the product package (FSI On pack)	FSI Off pack	Ingredient form (conversion ratios are used when needed)
Fresh fruits	2,10 %	0,042 € / kg	fruit puree
Tea -packaged in Europe	0,378 € / kg	0,19 € / kg	dried tea
Coffee	2,10 %	0,105 € / kg	coffee beans
Cocoa	2,10 %	0,1365 € / kg	cocoa beans
Sugar	0,0735 € / kg	0,037 € / kg	refined sugar
Juices	2,10 %	0,105 € / litra	juice concentrate
Honey	2,10 %	0,168 € / kg	honey
Nuts	2,10 %	0,262 € / kg	consumer ready nuts
Dried fruits	2,10 %	0,126 € / kg	dried fruits
Rice	2,10 %	0,084 € / kg	refined rice
Composite products in general	2,10, %	Fee based on Fairtrade ingredient	
Other product categories			
Ingredient	FSI On Pack - with the FSI Mark	FSI Off Pack	Ingredient form (conversion ratios are used when needed)
Cotton	2,10 %	0,131 € / kg	cotton lint
Flowers	2,10 %	7,14 € / 1000 kp	stem
Cosmetics	2,10 %	Fee based on Fairtrade ingredient	

<b>Minimum fee</b>	270 € / year
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Annual minimum fee 270 € is invoiced in the end of the year only in case the calculated fees (ATCB + FSI) are below the minimum fee level.

The license fee is invoiced based on quarterly (or annual in certain cases) reporting.

VAT will be added to Finnish licensees.

# Volume Discounts

- ▶ Volume discount are calculated on quarterly basis including all fees (ATCB+FSI)

Annual License Fee (Brutto)	Discount for the specific band
< 75 000 €	-
<u>75 001 – 250 000 €</u>	25 %
<u>250 001 – 400 000 €</u>	50 %
> 400 000 €	75 %

# Exceptions

- ▶ Chocolate: ATCB fee can be applied for FSI products in case the FSI fee would be higher than the ATCB fee (0,26 €/kg). One fee should be applied for all licensee's products.